

### 3.3 Lecture 7: Competition I

#### 3.3.1 Perfect competition

- Firms in the market are price takers, on both the output and input sides. Conditions for perfect competition are:
  - Firms sell identical products
  - Consumers know prices charged by all firms in market
  - There are very low transaction costs in searching across possible purchase opportunities

#### 3.3.2 Short run profit maximization

In the short run, we assume no firm entry or exit.

- Firms choose output  $q$  to maximize  $\pi(q) = R(q) - C(q)$ , where  $R(q)$  is the total revenues the firm receives from selling output  $q$ , and  $C(q)$  is the total cost

$$\begin{aligned}\max \pi(q) &= R(q) - C(q) \\ \frac{\partial \pi(q)}{\partial q} &= \frac{\partial R(q)}{\partial q} - \frac{\partial C(q)}{\partial q} = 0 \\ \frac{\partial R(q)}{\partial q} &= \frac{\partial C(q)}{\partial q} \\ MR &= MC\end{aligned}$$

- In perfect competition, marginal revenue  $MR$  equals the market price  $p$ . Therefore, firms produce until  $MR = MC = p$ .
- In the short run, competitive firm faces a perfectly elastic demand curve  $MR = p$ . Hence, for a perfectly competitive firm,  $P = MC$ .
- Shutdown decisions: firms continue producing in the short run as long as it covers its variable costs. Firms shut down only if  $P < \min AVC$ .

#### 3.3.3 Short run and long run supply

- A firm's short-run supply is its  $MC$  curve above the minimum  $AVC$
- A firm's long-run supply is its  $MC$  curve above  $ATC$
- Market supply is the horizontal sum of individual firms' supply curves
- Short run equilibrium happens at the intersection of market demand with market supply determines the equilibrium price; each firm then produces where  $MC = p$ .

### 3.3.4 TO KNOW – Conceptual Understanding

- Explain/know the condition when a firm will shut down (1) in the short run and (2) in the long run
- Explain when firms will enter/exit in the long run
- Know why  $MR = MC = p$  in the short run for a firm in a perfectly competitive market

### 3.3.5 TO KNOW – Graphical and Math Understanding

- Calculate  $MR$  and  $MC$  given production function and cost function
- In a perfectly competitive market, given a short run cost curve, find the short run supply curve for a firm
- In a perfectly competitive market, show graphically how aggregate market supply changes as there are more firms
- In a perfectly competitive market in the short-run, given cost curves for firms, demand, and the number of firms, find the equilibrium price, what each firm produces, and the total quantity

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